

"Don't Screw Around....
Call Us!!"®

30th August 2013

AEROFAST Australia Pty Ltd ACN 068 361 455 ABN 23 068 361 455

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<u>General Price Adjustments Advice – 1st October 2013</u>

To our valued customers,

We wish to advise a price increase on our Buildex screw fastener range along with a general price increase on all products that we sell. The supplier's letters to us are viewable on our website www.aerofast.com.au. Price increases are not to anyone's liking, but as the pressures on the Australian dollar continue all products are being affected.

We will now have to make necessary adjustments to your prices collectively and they will take effect on 1st October 2013. All products will increase in accordance with the appropriate suppliers increase within each category.

We are currently preparing the new price lists, which can be downloaded off our website at www.aerofast.com.au, and clicking on the "Price List" icon. All discounts off list prices will remain as per your quotations currently in place. Any special nett and bulk buy prices on effected products will be adjusted accordingly.

Our minimum delivery charge will now be \$13.90 (+GST). Airbags, pallets, bulk deliveries, urgent interstate and local services will be charged reflecting the increases on postage, freight and fuel applied to us.

All of us at AeroFast thank you for your business. Our service to you is our priority, because this is the only way we can show our appreciation to you as our customer. If we do it right, then you get the job done.

Please contact us if you require any further information regarding this correspondence. You can also view this letter and other relevant pricing news, supplier notifications etc, by going to our website and clicking on the "News & Events" icon.

Yours sincerely, **AEROFAST**

CHRIS CHRISTOFI General Manager